

**girls
inc.**

of Carpinteria

GIRLS INCORPORATED OF CARPINTERIA

FINANCIAL STATEMENTS

JUNE 30, 2023

GIRLS INCORPORATED OF CARPINTERIA

June 30, 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Girls Incorporated of Carpinteria
Carpinteria, California

Opinion

I have audited the accompanying financial statements of Girls Incorporated of Carpinteria (a nonprofit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Girls Incorporated of Carpinteria as of June 30, 2023, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. I am required to be independent of Girls Incorporated of Carpinteria and to meet my other ethical responsibilities in accordance with the relevant ethical requirements relating to my audit. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Girls Incorporated of Carpinteria's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, I:

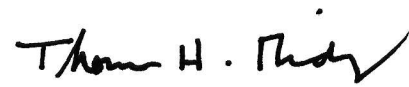
- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Girls Incorporated of Carpinteria's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in my judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Girls Incorporated of Carpinteria's ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that I identified during the audit.

Report on Summarized Comparative Information

The financial statements of Girls Incorporated of Carpinteria's as of June 30, 2022 and for the year ended were audited by other auditors who expressed an unmodified audit opinion on those audited financial statements in their report dated April 24, 2023. In my opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Oak Park, California
March 15, 2024


Thomas H Ridge
Certified Public Accountant

GIRLS INCORPORATED OF CARPINTERIA
STATEMENT OF FINANCIAL POSITION
As of June 30, 2023
(With Comparative Totals for June 30, 2022)

ASSETS				
	Without Donor Restrictions	With Donor Restrictions	2023 Total	2022 Total
CURRENT ASSETS				
Cash and cash equivalents	\$ 560,268	\$ 101,750	\$ 662,018	\$ 499,251
Cash - board designated	580,685	-	580,685	580,395
Accounts receivable	41,023	-	41,023	41,827
Pledges and grants receivable	-	-	-	50,500
Prepaid expenses	29,672	-	29,672	18,409
Total Current Assets	1,211,648	101,750	1,313,398	1,190,382
PROPERTY AND EQUIPMENT				
Land	132,456	-	132,456	132,456
Building and improvements	2,741,911	-	2,741,911	2,443,070
Furniture and equipment	300,631	-	300,631	289,307
Vehicles	128,266	-	128,266	128,266
	3,303,264	-	3,303,264	2,993,099
Less: Accumulated depreciation	(1,981,686)	-	(1,981,686)	(1,877,008)
Net Property and Equipment	1,321,578	-	1,321,578	1,116,091
OTHER ASSETS				
Unemployment reserve account	14,120	-	14,120	11,552
Beneficial interest in assets held by others	311,259	148,685	459,944	432,533
Total Other Assets	325,379	148,685	474,064	444,085
TOTAL ASSETS	\$ 2,858,605	\$ 250,435	\$ 3,109,040	\$ 2,750,558
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and other accrued expenses	\$ 57,641	-	\$ 57,641	\$ 23,120
Accrued payroll and related expenses	56,603	-	56,603	74,185
Total Current Liabilities	114,244	-	114,244	97,305
NET ASSETS				
Without Donor Restrictions	2,744,361	-	2,744,361	2,461,442
With Donor Restrictions	-	250,435	250,435	191,811
Total Net Assets	2,744,361	250,435	2,994,796	2,653,253
TOTAL LIABILITIES AND NET ASSETS	\$ 2,858,605	\$ 250,435	\$ 3,109,040	\$ 2,750,558

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF CARPINTERIA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	Without Donor Restrictions	With Donor Restrictions	2023 Total	2022 Total
PUBLIC SUPPORT AND REVENUE				
Contributions and grants	\$ 855,536	\$ 298,539	\$ 1,154,075	\$ 1,120,546
In-kind contributions	38,613		38,613	59,231
Contracts	115,000	-	115,000	12,000
Special events (net of expenses of \$41,755 and \$49,266)	157,537	-	157,537	212,047
Total Public Support	<u>1,166,686</u>	<u>298,539</u>	<u>1,465,225</u>	<u>1,403,824</u>
REVENUE				
Program services (net of scholarships of \$105,140 and \$117,330)	435,685	-	435,685	377,094
Rental income	49,238	-	49,238	13,143
Investment income	5,721	-	5,721	3,201
Other income	3,026	-	3,026	
Change in value of beneficial interest in assets held by others	15,437	7,374	22,811	(16,666)
Net assets released from restrictions	247,289	(247,289)	-	-
Total Revenue	<u>756,396</u>	<u>(239,915)</u>	<u>516,481</u>	<u>376,772</u>
Total Public Support and Revenue	<u>1,923,082</u>	<u>58,624</u>	<u>1,981,706</u>	<u>1,780,596</u>
EXPENSES				
Program Services	1,047,140	-	1,047,140	932,327
Management and general	301,090	-	301,090	190,563
Fundraising	291,933	-	291,933	270,755
Total Expenses	<u>1,640,163</u>	<u>-</u>	<u>1,640,163</u>	<u>1,393,645</u>
CHANGE IN NET ASSETS	282,919	58,624	341,543	386,951
NET ASSETS, BEGINNING OF YEAR	<u>2,461,442</u>	<u>191,811</u>	<u>2,653,253</u>	<u>2,266,302</u>
NET ASSETS, END OF YEAR	<u>\$ 2,744,361</u>	<u>\$ 250,435</u>	<u>\$ 2,994,796</u>	<u>\$ 2,653,253</u>

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF CARPINTERIA
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	Program Services	Management and General	Fundraising	2023 Total	2022 Total
Salaries	\$ 523,411	\$ 122,240	\$ 174,664	\$ 820,315	\$ 665,212
Payroll taxes and related costs	67,181	8,424	16,718	92,323	51,379
Employee health and retirement benefits	28,903	20,127	8,500	57,530	57,792
Total Salaries and Related Expenses	619,495	150,791	199,882	970,168	774,383
Advertising	896	-	7,421	8,317	7,119
Conferences, conventions and meetings	4,190	4,930	1,551	10,671	8,467
Food and beverages	-	-	23,146	23,146	32,251
Professional fees	7,491	64,769	37,240	109,500	95,906
Information technology	10,753	1,415	2,751	14,919	14,360
Insurance	41,995	12,911	-	54,906	46,304
Occupancy	100,531	47,678	11,530	159,739	134,419
Other event expense	-	-	18,608	18,608	17,015
Office expenses and supplies	40,730	12,541	21,091	74,362	76,121
Program expenses and supplies	78,250	-	-	78,250	45,145
In-kind	38,613	-	-	38,613	59,231
Travel and auto	15,220	821	-	16,041	38,501
Subtotal	958,164	295,856	323,220	1,577,240	1,349,222
Depreciation	88,976	5,234	10,468	104,678	93,689
Total Expenses by Function	1,047,140	301,090	333,688	1,681,918	1,442,911
Less expenses included with revenues on the statement of activities					
Special event direct expenses	-	-	(41,755)	(41,755)	(49,266)
2023 Total Expenses	\$ 1,047,140	\$ 301,090	\$ 291,933	\$ 1,640,163	
2022 Total Expenses	\$ 932,327	\$ 190,563	\$ 270,755		\$ 1,393,645

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF CARPINTERIA
STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 341,543	\$ 386,951
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	104,678	93,689
Change in value of beneficial interest in assets held by others	(22,811)	16,666
Contributions restricted for endowment	(4,600)	(251,600)
Decrease (increase) in:		
Accounts receivable	804	(35,086)
Pledges and grants receivable	50,500	(38,000)
Prepaid expenses	(11,263)	(8,324)
Unemployment reserve account	(2,568)	(2,808)
Increase (decrease) in:		
Accounts payable and accrued expenses	34,521	(3,231)
Accrued payroll and related	(17,582)	26,854
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	473,222	185,111
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(310,165)	(131,328)
Purchase of securities	(4,600)	(251,600)
NET CASH USED BY INVESTING ACTIVITIES	(314,765)	(382,928)
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on notes payable	-	(140,500)
Contributions restricted for endowment	4,600	251,600
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	4,600	111,100
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	163,057	(86,717)
CASH AND CASH EQUIVALENTS BEGINNING OF YEAR	1,079,646	1,166,363
CASH AND CASH EQUIVALENTS END OF YEAR	\$ 1,242,703	\$ 1,079,646
 SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the year for interest	\$ 21	\$ 3,843
In-kind contributions	\$ 38,613	\$ 59,321

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note I -ORGANIZATION

Girls Incorporated of Carpinteria (the "Organization") is a charitable and educational corporation, organized under the general nonprofit corporation law of the State of California on November 8, 1974.

The Organization inspires all girls to be strong, smart and bold. Each year, youth (males and females) participate in the Organization's engaging, research-based programs through school-based programs in Carpinteria, as well as on the Girls Inc. Carpinteria Campus located at 5315 Foothill Road, Carpinteria.

Girls Inc. of Carpinteria is proud to be among the top producers of National Scholars compared to the 74 total Girls Incorporated affiliates nationwide. For the year-ended June 30, 2023, the Organization top ranked in affiliates with the highest number of National Scholars, with 45 award recipients to date.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting. The significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

Description of Net Assets

The Organization reports information regarding its financial position and activities in two classes of net assets - with donor restrictions and without donor restrictions - based on the existence or absence of donor-imposed restrictions.

Without Donor Restrictions

Net assets without donor restrictions represent net assets that are not subject to donor-imposed time or use restrictions. Net assets without donor restrictions include board designated funds.

With Donor Restrictions

Net assets with donor restrictions represent net assets that are subject to donor-imposed time or use restrictions. Net assets with donor restrictions generally include contributions and bequests receivable and planned gifts. Earnings on net assets with donor restrictions are reported as an increase in net assets with donor restrictions. Earnings on donor-restricted endowment funds that have not yet been appropriated are also classified as net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as "Net assets released from restrictions".

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

With Donor Restrictions (continued)

Net assets with donor restrictions include perpetual income trusts for which the related income is reported as contributions without donor restrictions when received on the Statement of Activities. The change in value of the underlying assets is recorded as an unrealized gain or loss in net assets with donor restrictions on the Statement of Activities. Net assets with donor restrictions also consist of those donor-restricted endowments held by the Organization as defined under the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

Revenue Recognition

In the absence of donor restrictions, contributions are considered to be available for use without restriction. All revenue is recognized in the period when the contribution or unconditional promise to give is received. All donor-restricted contributions are reported as increases in net assets with donor restrictions. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain amounts and disclosures. Those estimates and assumptions affect the reported amounts of assets, liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. It is at least reasonably possible that the significant estimates could change in the coming year.

Significant estimates used in the preparation of these financial statements include: the allocation of certain expenses by function, the collectability of accounts, pledges, and grants receivable, valuation of beneficial interest held by others and the depreciable lives of property and equipment.

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of cash on hand, cash in demand deposit accounts at banks and cash in money market accounts that is highly liquid, which can be converted into known amounts of cash and have a maturity period of ninety days or less at the time of purchase.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair Value of Financial Instruments

The carrying value of cash in banks, accounts, grants, pledges, and bequest receivables, accounts payable and accrued expenses approximate fair value due to the relatively short maturity of these instruments. The amount shown for the note payable approximates fair value since the interest rate is at current market rates.

Donated Services

The Organization relies heavily on a substantial number of volunteers to perform certain services for some of its programs and fundraising campaigns. Because these services do not meet specified criteria for recognition as income and expense, the value of these services has not been included in the statement of activities.

Functional Expenses

The cost of providing program activities and supporting services is summarized on a functional basis in the statement of functional expenses. The statement of functional expenses presents the natural classification detail of expenses by function. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Expenses that are attributed to more than one program or supporting function require allocation on a reasonable basis that is consistently applied. The expenses allocated include salaries, benefits, payroll taxes, occupancy, information technology, insurance, and depreciation. Information technology is allocated based upon the number of staff positions. Marketing expenses are allocated based upon estimated efforts and benefit to each division. Depreciation, insurance and occupancy are allocated based upon square footage. All other costs are charged directly to the appropriate functional category.

Property and Equipment

Property and Equipment are recorded at cost or, if donated, at fair market value at the time of the donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. It is management's policy to capitalize certain purchases and donations with a useful life greater than one year and a value greater than \$2,500.

Depreciation is computed using the straight-line method over estimated useful lives as follows:

Buildings and improvements	10-39 years
Furniture	5-10 years
Equipment	3-7 years
Vehicles	5 years

Depreciation expense for the year ended June 30, 2023, totaled \$104,678.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's audited financial statements for the year ended June 30, 2022, from which the summarized information was derived.

Certain reclassifications have been made to the June 30, 2022, balances, as reported in the prior year financial statements, to make them comparable to the balances reported for the year-ended June 30, 2023.

Tax Exempt Status

The Organization is a California nonprofit public benefit corporation, which is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and State of California Revenue and Taxation Code Section 23701d; therefore, no provision for income taxes is required. The Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

The Organization evaluates uncertain tax positions, whereby the effect of the uncertainty would be recorded if the outcome was considered probable and reasonably estimable. As of June 30, 2023, the Organization had no uncertain tax positions requiring accrual.

The Organization files tax returns in California and U.S. federal jurisdictions. The Organization is no longer subject to U.S. federal and state examinations by tax authorities for years before 2019 and 2018, respectively.

Subsequent Events

The Organization has evaluated subsequent events through March 15, 2024, the date which the financial statements were available to be issued.

Note 3 - RECEIVABLES

Receivables consist of program fees receivable and unconditional pledges to be collected in future years. At June 30, 2023, these amounts are considered current and fully collectible. Therefore no allowances for doubtful accounts, pledges, and grants receivable have been recorded.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 4 - BENEFICIAL INTEREST IN ASSETS HELD BY

In 2014, the Organization placed \$65,000 with the Santa Barbara Foundation (SBF) in the Santa Barbara Foundation Endowment Fund (the Fund) for an endowment. The Organization's beneficial interest operates under an Agency Fund Agreement (Fund Agreement). The Fund attempts to provide stable capital appreciation on a total return basis. Assets of the Fund are fully exposed to market risks and may experience market volatility and principal loss. In 2023 the Organization made contributions to the Fund in the amount of \$4,600.

The beneficial interest in the Fund is reported by the Organization at the estimated fair market value which is based on the reported net asset value of the fund as reported by SBF. At June 30, 2023, the estimated fair market value of the Organization's interest in the Fund is \$459,944. The Fund Agreement provides for the distribution of funds to be in accordance with the Santa Barbara Foundation's spending policy for its endowed funds and consistent with the applicable provisions of the California Uniform Prudent Management of Institutional Funds Act (UPMIFA). In accordance with California State law, Santa Barbara Foundation (SBF) retains sole and absolute discretion over distributions from the Fund. However, the Fund Agreement allows SBF to seek the Organization's advice concerning the timing and amounts of distributions from the Fund to the Organization. The Organization also may request an extraordinary distribution from the Fund. The funding of any extraordinary distribution is at the SBF's sole discretion.

Note 5 - FAIR VALUE MEASUREMENT

The Organization has established a framework for measuring fair value and expanding disclosures about fair value measurements. Accounting principles define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable inputs (Level 3). The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities;

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; discounted cash flows; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities;

Level 3: Unobservable inputs that are supported by little or no market activity;

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying Statement of Financial Position, as well as the general classification of such instruments pursuant to the valuation hierarchy.

GIRLS INCORPORATED OF GREATER SANTA BARBARA

NOTES TO FINANCIAL STATEMENTS

Note 5-FAIR VALUE MEASUREMENT (continued)

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then Level 2 fair values are estimated by using pricing models quoted prices of securities with similar characteristics or discounted cash flows. The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Fair market valuation of Level 3 investments are determined by management in good faith with the assistance of an independent third-party appraiser using methods they consider appropriate. Because of the inherent uncertainty of valuations, however, those estimated values may differ from the values that would have been used had a ready market existed, and the differences could be material.

In determining the appropriate levels, the Organization performs a detailed analysis of the assets and liabilities that are measured and reported on a fair value basis. At each reporting period, all assets and liabilities, for which the fair value measurement is based on significant unobservable inputs, are classified as Level 3.

Assets carried at fair value as of June 30, 2023, include a beneficial interest in assets held by others. The fair value assessment of the fund is based upon estimated value of underlying investments derived from reports provided by the Santa Barbara Foundation. The Santa Barbara Foundation invested the endowment fund in a variety of investments including:

<u>Nature of Investment</u>	<u>Approximate Portfolio Allocation</u>
Cash	2.0%
Global equity	43.0%
Private equity	14.0%
Fixed income	20.0%
Hedge funds	21.0%

The value of assets in the unemployment reserve account is based upon market values for similar investments.

The following table presents assets and liabilities recognized in the accompanying Statement of Financial Position measured at fair value on a recurring basis and the level in which the fair value measurements fall at June 30, 2023:

<u>Description</u>	<u>Level 1</u>	<u>Level2</u>	<u>Level3</u>	<u>Total</u>
SBF Endowment Fund	\$	\$ 459,944	\$	\$ 459,944
Unemployment reserve account		14,120		14,120
Total	\$	\$ 474,064	\$	\$ 474,064

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 6 -ENDOWMENT FUNDS

During the year-ended June 30, 2014, the Organization established an endowment, which consists of Board designated and donor-restricted endowment funds with a third party, and which now consists of a beneficiary interest in assets held by SBF. The underlying investments in which the Organization has a beneficiary interest are determined by the Fund. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the California-adopted Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring a long-term investment strategy designed to preserve the value of the original gift, as of the gift date. As a result of this interpretation, the Organization has classified, at the explicit direction of the donor, as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the donor at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard for prudence prescribed by UPMIFA.

In accordance with California UPMIFA, the Organization considers the following factors in making a determination to appropriate or invest donor restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Endowment Investment and Spending Policies

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the long-term purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity for donor-specified periods and purposes. The endowment assets are invested in a manner that is intended to produce results that provide a reasonable balance between the quest for growth and the need to protect principal. The investment policy calls for a diversified portfolio utilizing various asset classes with a goal of reducing portfolio volatility and risk. Endowment assets are invested with the Santa Barbara Foundation which has a well-diversified asset mix, which includes equity and debt securities.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 6-ENDOWMENT FUNDS (continued)

The Organization has established a spending policy that includes the annual distributions, as well as the cost of managing the funds. The Organization has a policy of appropriating for distribution each year, if needed, the net income generated from the beneficiary interest in assets held by others, which will be measured per the terms of the Fund Agreement. Net income is defined as the total receipts allocated to income, including dividends and interest income, during an accounting period minus any fees during the accounting period.

In establishing this policy, the Organization considered the funding needs of the Organization as well as the goal of protecting the purchasing power of endowment assets over the long-term. Exceptions to this policy are by board resolution to appropriate the earnings or a portion of the earnings designated by the Board based on annual budget needs. Earnings is defined as all net income and appreciation, including realized and unrealized, over the previous year's ending value.

The Organization expects the current spending policy to allow its endowment funds to grow at a rate that is at least at the rate of inflation, even with the Organization's objective to maintain the original value of the endowment assets as well as to provide additional real growth through new gifts and investment return.

Changes in endowment net assets for the year-ended June 30, 2023, are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, June 30, 2022	\$ 291,222	\$ 141,311	\$ 432,533
Contributions	4,600		4,600
Net investment return	15,437	7,374	22,811
Amounts appropriated for expenditure			
Endowment net assets, June 30, 2023	<u>\$ 311,259</u>	<u>\$ 148,685</u>	<u>\$ 459,944</u>

Note 7 – LINE-OF-CREDIT

During the year ended June 30, 2023 the Organization's line-of-credit agreement with a local bank in the amount of \$200,000 matured on March 10, 2023. On July 25, 2023 the Organization entered into a new line-of-credit agreement with a local bank in the amount of \$250,000 with a one-year term at a 10.25% initial interest rate.

Note 8 - LEASES

During the year ended June 30, 2022, the Organization paid \$27,551 to the then existing tenant to terminate their lease providing rent relief due to the impact of COVID-19. On September 28, 2023 the Organization entered into a lease with a new tenant for a one-year period starting October 1, 2023 at a rental rate of \$9,000 a month.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 9 -CONTINGENCIES AND UNCERTAINTIES

Contingencies

The Organization elected to utilize the services of a third party to administer its unemployment deposits and potential claims. The Organization contributes an amount estimated for potential claims to a trust; should total claims exceed the amount on deposit, the Organization could be liable for the deficit.

Uncertainties

On March 11, 2020, the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. Due to the uncertainty of the full impact from the COVID-19 outbreak on the Organization's financial condition, liquidity, and future results of operations, the Organization is not able to estimate the total effects of the COVID-19 outbreak on its results.

Note 10-RISK AND CONCENTRATIONS

Credit Risk

The Organization has more than \$250,000 on deposit with two financial institutions as a part of its cash management system. The FDIC only insures the first \$250,000 of certain interest-bearing funds on deposit at each institution. At year-end, the Organization had approximately \$629,587 in funds that were uninsured.

Concentrations of Revenue

A significant portion of the Organization's revenue is from public support from individuals and foundations. Revenue generated from this source is approximately 50% of total operating revenue. The Organization also receives grants from various governmental agencies. These grants are earned by the Organization based on its services to clients in Santa Barbara County. These grants are subject to audit by the corresponding oversight agency as to allowable costs paid with governmental funds. The Organization could be liable for up to the full amount of government funds expended, should costs charged to grants be disallowed. During fiscal year-ended June 30, 2023, the Organization received \$155,000 in governmental funds under such grants. Management believes it is unlikely that the various agencies would disallow a significant portion of the costs.

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 11 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from restrictions due to time, appropriation by the Board, or by satisfying the restricted purposes specified by donors. For the year ended June 30, 2023, the passage of restrictions resulted in net assets released from restrictions of \$247,289.

Note 12-LIQUIDITY

Financial assets available to meet cash needs for general expenditure for the following year are comprised of current assets, endowments and other funds spending policy appropriations beyond one year, and current liabilities payable to vendors, financial institutions, and nonprofit organizations.

The Organization's Endowment funds consist of donor-restricted endowments and funds designated by the Board as endowments. Income from donor restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor restricted endowment funds are not available for general expenditure.

The Board designated endowment is subject to the annual spending policy as described in Note 6. Although the Organization does not intend to spend from this Board-designated endowment (other than amounts appropriated for general expenditure as part of our Board's annual budget approval and appropriation), these amounts could be made available if necessary, with the specific approval of the Board.

As part of the Organization's liquidity management plan, the Organization has designated an operating reserve, which had a balance of \$580,685 as of June 30, 2023.

Financial assets available to meet cash needs for general expenditures within one year as of June 30, 2023:

Current assets	
Cash and cash equivalents available within one year	\$ 662,018
Cash in board designated funds available within one year	580,685
Other receivables	<u>41,023</u>
Total Current Assets	<u>1,283,726</u>
Current liabilities	<u>(114,244)</u>
Financial assets available to meet cash needs for general expenditures within one year as of June 30, 2023	\$ <u>1,169,482</u>

GIRLS INCORPORATED OF CARPINTERIA

NOTES TO FINANCIAL STATEMENTS

Note 13 - NET ASSETS

Net Assets Without Donor Restrictions

Included in total net assets without donor restrictions of \$2,744,361 on the statement of financial position are \$891,944 of net assets designated by the Board of Trustees for the following purposes:

During the year-ended June 30, 2017, the Board of Trustees established a Board Designated operating reserve equal to approximately six months of operating expenses, based on the amount of expenses incurred in the prior year. At June 30, 2023, the operating reserve consists of cash in the amount of \$580,685.

During the year-ended June 30, 2014, the Board of Trustees created an endowment fund. During the year ended June 30, 2023, the Board of Trustees designated \$4,600 respectively to the endowment. The designated funds consist of a beneficial interest in assets held by others at the Santa Barbara Foundation and are subject to the Santa Barbara Foundation's spending policy for its endowed funds. These net assets are unavailable for operations without specific Board of Trustees approval. The total of the Board Designated beneficial interest in assets held by others at the Santa Barbara Foundation was \$311,259 at June 30 2023.

Net Assets With Donor Restrictions

As of June 30, 2023, net assets with donor restrictions consist of the following:

Cash and cash equivalents	\$ 101,750
Beneficial interest in assets held by others	<u>148,685</u>
Total Net Assets With Donor Restrictions	\$ <u>250,435</u>

Note 14- CASH AND CASH EQUIVALENTS AND BOARD DESIGNATED CASH

The following table provides a reconciliation of cash, cash equivalents, and board designated cash reported within the statement of financial position that sum to the total of the same such amounts shown in the statement of cash flows at June 30, 2023:

Cash and cash equivalents	\$ 662,018
Cash-board designated	<u>\$ 580,685</u>
Total cash, cash equivalents, and board designated cash shown in the statement of cash flows	<u>\$1,242,703</u>